



# Skyrocketing Sales!

## *Empower Your Mind & Exceed Your Goals*

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### **Presentation Description:**

*Would you like to stop worrying about achieving your sales goals forever?* During this inspiring and innovative sales presentation you will be motivated to boost your sales confidence, sell more effectively and exceed your goals! Discover the amazing power of your subconscious mind and learn how to expand your beliefs to reach your peak potential.

Learn how to avoid sales frustration by eliminating traditional sales pressure that turns customers away. Discover how to build your prospects' trust more quickly with customer-focused, integrity-building, service-oriented sales strategies.

Uncover six forms of Sales Call Reluctance™ and learn how to avoid them. Develop mental coping skills when sales are down and learn how to manage any customer resistance. Learn how to boost your sales with your personal promotion and brand recognition.

### **Learn How To:**

- Boost sales confidence and exceed sales goals
- Implement customer-focused and service-oriented sales strategies
- Overcome sales obstacles by eliminating sales reluctance
- Develop mental coping skills and manage any customer resistance
- Promote yourself and your personal brand to stand out in the marketplace

This presentation is based upon Debbie Allen's newest book, *Skyrocketing Sales!*

Debbie Allen "The Shameless Success Expert" has built and sold numerous companies. She is the recipient of The US Chamber of Commerce *Blue Chip Enterprise Award* for overcoming business obstacles and achieving fast business growth. Debbie has authored five books, presented in numerous countries around the world and is one of less than 10% of professional speakers worldwide to have achieved the honor of CSP, Certified Speaking Professional by the National Speakers Association & International Speakers Federation. She is also a featured expert in four motivational movies including *The Opus* and *The Compass*.